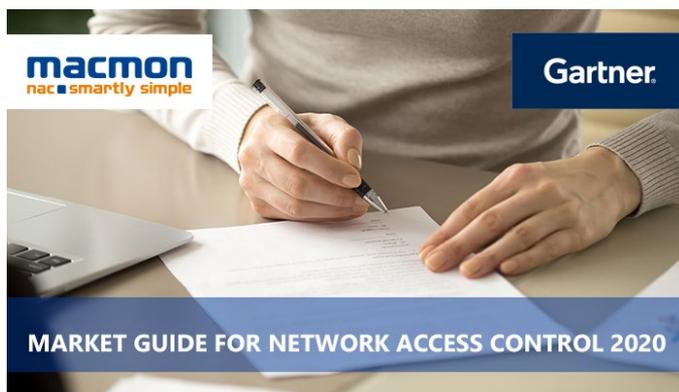


macmon secure is now in Gartner's Market Guide for Network Access Control

Berlin, 10th of August, 2020: Gartner, a world-renowned provider of market research results and analyses concerning developments in IT, has now included macmon secure GmbH as a Representative Vendor among a group of companies to be analyzed in the field of network access control. **Christian Bucker, Managing Director of macmon secure GmbH**, reports: "We are proud that we are now considered a Representative Vendor for NAC solutions on a global level."



When new markets form and the offers and user requirements are in a state of flux, it is often difficult to compare solutions, which makes competitive positioning less useful. Or if a market develops so that the offers are interchangeable to a great degree, comparative positioning is less important than an analysis and recommendations about the market itself.

The **Gartner Market Guides** shed light on how to understand how the status of an emerging market aligns with your future plans. A Gartner Market Guide defines a market and explains what clients can expect it to do in the short term. With the focus on early, more chaotic markets, a Market Guide does not rate or position vendors within the market, but rather more commonly outlines attributes of representative vendors providing offerings in the market to give further insight into the market itself.

Quintessence of NAC – Implement the core themes of NAC first

The analysts at Gartner have determined "NAC continues to be primarily an on-premises deployment requiring hardware or virtual appliances, but increasingly vendors have extended management to the cloud or provided cloud-based RADIUS services. These offerings provide a way to consolidate management of distributed NAC implementations through the cloud rather than over private networks."

macmon NAC focuses on network security and is open for integrations

Christian Bucker reports: "We see ourselves as a best-of-breed NAC provider. macmon secure GmbH is based in the heart of Berlin, Germany, and has been developing network security software since 2003. It is used to protect networks against unauthorized access. We offer companies a flexible and efficient NAC solution that can be implemented with little expenditure but delivers considerable added value for the company's network security. "Neighboring" security solutions can be integrated seamlessly. We make a fundamental distinction between the following categories: compliance connections, infrastructure connections, asset management, and identity stores. Our customers benefit from a wide range of options for meeting complex requirements. We do not aspire to expand into other IT fields; we focus on our core competences and realize added value for our customers through technology partnerships and by developing interfaces."

Further information: <https://go.macmon.eu/en/gartner>

Recommendations from Gartner

According to Gartner, security and risk management leaders responsible for network and endpoint security should:

1. "Implement NAC solutions that integrate well with existing network infrastructure and security solutions to improve security incident response times and lower overall operating overhead for the NAC product itself
2. Focus primary evaluation criteria of NAC solutions on vendors' abilities to align with an organization's goals, such as discovery and device visibility, preconnect or postconnect authentication and ease of use, more than on detailed technical comparisons across solutions
3. Plan a multiphase implementation effort that requires commitment from multiple teams including executives, networking, endpoint, service desk and security teams — even for moderately complex organizations"

macmon's promise of performance

The intelligently simple strategy of macmon NAC allows implementation and operation in a quarter of the time compared to competitive solutions.

1. "Ready to Use" integrations and full inbound & outbound REST-API communication ensure interoperability
2. With agentless technology, macmon sees everything that is on the network
3. The mixed operation with 802.1X and SNMP allows flexible and area-wide NAC proactive or reactive implementation
4. NAC since 2003 — grown with customer requirements

Source: Gartner, Market Guide for Network Access Control, John Watts, Lawrence Orans, Claudio Neiva, 12 May 2020.

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About macmon secure GmbH:

macmon secure GmbH — the German technological leader for network access control

The experienced IT experts have been offering manufacturer-independent, BSI-certified solutions since 2003. These solutions protect heterogeneous networks from unauthorized access through immediate network transparency. macmon is quick and easy to implement and offers considerable added value for network security. macmon can be integrated with other security solutions from international technology partners, such as endpoint security or firewall. Customers obtain an immediate network overview with graphical reports and topology. In addition, macmon offers customers and partners an extensive training program and 24/7 support from Germany. This makes macmon a key IT component in the areas of digitization, BYOD or intent-based networking.

For further information, visit: www.macmon.eu

Twitter: https://twitter.com/macmon_EN

YouTube: www.youtube.com/user/macmonsecure

LinkedIn: <https://de.linkedin.com/company/macmon-secure-gmbh>

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