macmon secure with stronger commitment in Switzerland

Berlin, April 11th 2019: macmon secure GmbH, provider of "Best of Breed" Network Access Control (NAC) solutions, has now signed a contract with Switzerland's security distributor Infinigate, after successfully working together in Germany since 2017. As of April 2019, the distributor is expanding its portfolio in Switzerland with the software solution from Berlin-based manufacturer macmon secure, which can be implemented with little effort and provides a complete overview of the entire network environment.

Christian Bücker, Managing Director of macmon secure, explains: "With Infinigate Switzerland, we have gained a very experienced and comprehensive distributor, who, together with his partners, will continue to open up our market access in Switzerland. This move is an important building block in our channel expansion strategy and will extend the reach of our partner network. Infinigate also has a very high level of technical expertise to advise Swiss partners and to support projects."

André Koitzsch, Managing Director of Infinigate Switzerland says: "We are very pleased to be able to offer our retail partners an efficient solution with the macmon network security portfolio in order to cover heterogeneous and complex network security requirements of customers across all industries. In the Swiss SME market we see a high demand for IT Security solutions. We will dress those requirements very well with macmon NAC."

About Infinigate

Infinigate was founded in 1996 as the first Distributor of internet technology solutions in Europe. Since 2002 Infinigate's sole focus has been the distribution of sustainable IT security solutions to protect and defend IT networks, servers, devices, data, applications as well as the cloud.

As a true Value Added Distributor, Infinigate focuses on and supports innovative, best of breed security solutions that require an advanced level of expertise and knowledge. Infinigate offers a complete service to its partners and vendors to complement its product portfolio with dedicated technical, marketing, sales and professional services.

Following a number of successful market entries and acquisitions, Infinigate aims to continue driving forward its strategy of geographical expansion across Europe. Today the Infinigate Group has about 300 employees and operations in 10 European countries including Germany, United Kingdom, France, Switzerland, Austria, Netherlands, Sweden, Norway, Denmark and Finland. It covers close to 80% of the Western European IT Security market potential establishing itself as a leading European Value Added Distributor for IT Security. Further information can be found at www.infinigate.ch/en.

About macmon secure

macmon secure develops network security software, focussing on Network Access Control. Founded in 2003 macmon secure has grown from strength to strength, becoming the technology leader in the field of Network Access Control. Based in Berlin, the macmon NAC solution is fully engineered in Germany. macmon secure has a broad diverse range of customers varying throughout all industries, capturing SMB's, medium sized enterprises through to large international corporations.

macmon's aspiration: Offering every company a flexible and efficient NAC solution. Which can be implemented with minimal effort, adding considerable surplus value for network security.

For more information, please visit: www.macmon.eu/en
Twitter: www.twitter.com/macmonUK
LinkedIn: www.linkedin.com/company/macmon-secure-gmbh
YouTube: www.youtube.com/user/macmonsecure

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