

macmon secure GmbH now active in Scandinavia with new distributor IT2Trust

Berlin: March 16, 2020: Having successfully established new partnerships in particular in Portugal, Bulgaria, Spain and Italy in recent months, macmon secure GmbH, headquartered in Berlin, the experts in network security, are now strengthening their presence in Scandinavia. In IT2Trust, they have managed to bring one of Scandinavia's **leading distributors of business-critical IT solutions in the fields of IT security and networks** on board. The target markets of IT2Trust include **Denmark, Sweden, Norway, Finland, Iceland, Greenland and the Faroe Islands**.

Peter Boll, CEO & Partner, IT2Trust: "We are a **Danish value-added distributor for the Scandinavian market**. One of our key focuses is on building trusting long-term relationships with both our suppliers and our resellers. Our partnership with the German company macmon secure GmbH means that we now have a state-of-the-art NAC solution in our portfolio. We place high demands on both ourselves and the suppliers that we work with. With that in mind, we primarily look for providers who are market leaders in their field. By choosing our providers carefully, we ensure that both resellers and customers have access to a wide range of products that are stable, with continuous product development, effective professional support and attractive marketing opportunities."

Among the main solutions IT2Trust represents is **F-Secure**, one of the leading providers of endpoint security solutions. The partnership offers the Scandinavian company interesting sale opportunities because macmon can respond in a quick and targeted way to F-Secure events such as the discovery of critical viruses thanks to the macmon Antivirus Connector. In addition, macmon NAC periodically determines information about the age of the virus signatures from all known endpoints and classifies them as "compliant" or "non-compliant" on this basis. As well as providing a complete overview of the compliance status, this means that endpoints with obsolete signatures can automatically be moved to quarantine.

Christian Bucker, CEO of macmon secure GmbH on the news: "In IT2Trust we have gained an experienced partner to support our continuous growth strategy. The company has a large network of certified expert resellers throughout the entire Nordic region. Its **focus on the field of IT security and wide F-Secure customer base** makes it the ideal partner for us."



Photo:

Peter Boll, CEO & Partner, IT2Trust and Matthias Nefzger, International Distribution Manager, macmon secure GmbH, look forward to working together. Nefzger was recently visiting Denmark to provide IT2Trust with intensive training in the area of sales and technology. Further marketing activities are being prepared to help gain a quick foothold in this exciting market.

About macmon secure

macmon secure GmbH — the German technological leader for network access control

The experienced IT experts have been offering manufacturer-independent, BSI-certified solutions since 2003. These solutions protect heterogeneous networks from unauthorized access through immediate network transparency. macmon is quick and easy to implement and offers considerable added value for network security. macmon can be integrated with other security solutions from international technology partners, such as endpoint security or firewall. Customers obtain an immediate network overview with graphical reports and topology. In addition, macmon offers customers and partners an extensive training program and 24/7 support from Germany. This makes macmon a key IT component in the areas of digitization, BYOD or intent-based networking.

For further information, visit: www.macmon.eu

Twitter: twitter.com/macmon_nac

YouTube: www.youtube.com/user/macmonsecure

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